



Start Your Own Bed and Breakfast: Your Step-By-Step Guide to Success (StartUp Series)

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Do you dream of escaping the rat race by becoming the proprietor of your own bed and breakfast inn? The lure of leaving the 9-to5 grind behind to live, work and play in a beautiful home nestled in a resort setting is a powerful one. When you can spend your days puttering about in the kitchen or garden, meeting new people, entertaining guests in a lavish and enviable setting, and collect and income while you're at it, who wouldn't leap at the chance? This guide, based on the experiences of scores of successful B&B operators, will tell you everything you need to know to make that dream a reality in an industry that has experienced 15% growth over the last five years. We give you the nitty-gritty, hands-on tasks, tips and tricks to successful B&B innkeeping. Secrets such as: • Finding the right location • Buying property • Licensing • Setting pricing policies • Promoting the business • Hiring good people • Using the internet for marketing Whether you have a spare bedroom or are looking for a small inn, this guide can help you earn a comfortable income by welcoming a steady stream of new friends into your home.

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