



### Leading for the Long Term: European Real Estate Executives on Leadership and Management

William J. Ferguson

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Based on a series of interviews with key leaders of Europe's real estate development industry, this book offers wisdom and lessons learned through decades of experience. It provides guidance for surviving the inevitable downturns and taking advantage of rising economies. Future leaders of the industry will gain pointers as they create road maps for their careers, while experienced leaders will find tips and insights from some of the best and brightest in the industry.



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