



The Truth about Lies in the Workplace: How to Spot Liars and What to Do About Them

Carol Kinsey Goman

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You Work with a Bunch of Liars—Learn What to Do About It

Sure, everyone tells little white lies now and then, but real deception in the workplace is a poison that can destroy relationships, careers, and companies. Carol Kinsey Goman, a leading workplace body language expert, combines her own experiences with the latest research to identify fifty subtle physical and vocal cues that will enable you to spot destructive workplace lies. She analyzes the role we play in supporting lies—how our own vanities, desires, self-deceptions, and rationalizations allow us to be duped. And once you detect a lie, she provides tactical advice on how to respond, whether the liar is above, below, or on the same level as you—even if it's your boss.

“Lying in the workplace causes huge problems for business—the proper people do not get promoted, profits are generally compromised, wrong steps are made, and much more. This book should be a best seller.”
—Robert L. Dilenschneider, President and CEO, The Dilenschneider Group, and author of *Power and Influence* and *A Briefing for Leaders*

“After 30 years in the training and development industry, I have come to trust Goman’s expertise in body language and nonverbal cues in the workplace. I would recommend this book to any leader working to improve culture and effective communication within his or her organization.”
—Margie Mauldin, President, Executive Forum

“Goman’s book sheds light on a phenomenon in business that too many of us prefer to [pretend] doesn't exist: deception. A must-read for emerging and established leaders alike.”
—JD Schramm, EdD, Director, Mastery in Communication Initiative, Stanford University Graduate School of Business

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