

Acquisition Essentials: A step-by-step guide to smarter deals (Financial Times Series)

Denzil Rankine, Peter Howson



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The comprehensive and crystal-clear companion to making the right acquisition decisions and executing them well:

- Acquisition is the most powerful corporate development tool available to companies and will therefore always be on the business agenda.
- Very practical and easy to follow: diagrams, checklists and case studies throughout.
- The authors have an accessible style and approach
- The Audience: High level entrepreneurs, senior executives, directors, and business strategists.
- Updates include: new and updated case studies, analysis of different types of company and how this could affect the transaction, a guide to working with external advisors.

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