



## **Comment négocier son salaire ? : Entre embauche et promotion (Coaching pro t. 47) (French Edition)**

*Isabelle Aussant, 50 minutes*

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*Isabelle Aussant, 50 minutes*

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### Un guide pratique et accessible pour réussir votre négociation de salaire

La négociation de salaire fait aujourd'hui partie intégrante du monde professionnel. Malgré tout, nombreux sont ceux qui ignorent encore les codes régissant cette étape délicate. Pourtant, celle-ci n'est pas à prendre à la légère, car les conséquences qui en découlent sont nombreuses. Comment maîtriser l'art du compromis afin de devenir un négociateur redoutable ?

#### Ce livre vous aidera à :

- Oser demander une augmentation.
- Argumenter efficacement face à votre employeur.
- Atteindre vos objectifs salariaux.
- Devenir un négociateur redoutable.
- Et bien plus encore !

#### Le mot de l'éditeur :

« Avec l'auteure, Isabelle Aussant, coach certifiée, nous avons cherché à présenter aux lecteurs les arcanes de la difficile négociation de salaire. Nous nous sommes particulièrement attaché à détailler les différentes étapes de la préparation à un entretien de négociation. » Laure Delacroix

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